

**AMERICAN ASSOCIATION OF PEOPLE WITH DISABILITIES**

**FINANCIAL STATEMENTS  
AND  
INDEPENDENT AUDITOR'S REPORT**

**DECEMBER 31, 2020 and 2019**

# FLYNN, ABELL & ASSOCIATES, LLC

CERTIFIED PUBLIC ACCOUNTANTS

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## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of  
American Association of People with Disabilities

### **Opinion**

We have audited the accompanying financial statements of American Association of People with Disabilities (a nonprofit organization), which comprise the statements of financial position as of December 31, 2020 and 2019, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of American Association of People with Disabilities as of December 31, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of American Association of People with Disabilities and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about American Association of People with Disabilities ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of American Association of People with Disabilities internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about American Association of People with Disabilities ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

**Report on Summarized Comparative Information**

We have previously audited American Association of People with Disabilities financial statements for the year ended December 31, 2019, and we expressed an unmodified audit opinion on those audited financial statements in our report dated December 2, 2020. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2019 is consistent, in all material respects, with the audited financial statements from which it has been derived.

*Flynn, Abell & Associates, LLC*

Flynn, Abell & Associates, LLC  
Bethesda, Maryland  
December 8, 2021

American Association of People with Disabilities  
Statements of Financial Position

|                                           | December 31,<br>2020       | December 31,<br>2019       |
|-------------------------------------------|----------------------------|----------------------------|
| <b>Assets</b>                             |                            |                            |
| <b>Current Assets</b>                     |                            |                            |
| Cash & equivalents                        | \$ 2,208,360               | \$ 560,161                 |
| Investments                               | 1,403,927                  | 1,273,965                  |
| Unconditional promises to give            | 120,000                    | 267,043                    |
| Prepaid expenses and other current assets | 34,050                     | 60,670                     |
| Total Current Assets                      | <u>3,766,337</u>           | <u>2,161,839</u>           |
| Equipment & Capitalized Costs, Net        | 17,291                     | 17,149                     |
| Deposits                                  | <u>17,500</u>              | <u>17,500</u>              |
| <b>Total Assets</b>                       | <u><u>\$ 3,801,128</u></u> | <u><u>\$ 2,196,488</u></u> |
| <b>Liabilities &amp; Net Assets</b>       |                            |                            |
| <b>Current Liabilities</b>                |                            |                            |
| Accounts payable and accrued expenses     | \$ 108,499                 | \$ 135,156                 |
| Total Current Liabilities                 | <u>108,499</u>             | <u>135,156</u>             |
| <b>Long-Term Liabilities</b>              |                            |                            |
| Deferred Revenue                          | 394,080                    | 360,000                    |
| Deferred Rent                             | 40,190                     | 64,856                     |
| Due to NDLA                               | 48,404                     | 32,592                     |
|                                           | <u>482,674</u>             | <u>457,448</u>             |
| <b>Total Liabilities</b>                  | <u>591,173</u>             | <u>592,604</u>             |
| <b>Net Assets</b>                         |                            |                            |
| Without donor restrictions                | 2,583,279                  | 1,235,742                  |
| Board designated funds                    | 410,479                    | 368,142                    |
| Total without donor restrictions          | <u>2,993,758</u>           | <u>1,603,884</u>           |
| With donor restrictions                   | <u>216,197</u>             | <u>-</u>                   |
| Total Net Assets                          | <u>3,209,955</u>           | <u>1,603,884</u>           |
| <b>Total Liabilities &amp; Net Assets</b> | <u><u>\$ 3,801,128</u></u> | <u><u>\$ 2,196,488</u></u> |

See Auditor's Report and notes to financial statements

American Association of People with Disabilities  
Statements of Activities and Changes in Net Assets

|                                                           | December 31, 2020             |                            |              | December 31<br>2019 |
|-----------------------------------------------------------|-------------------------------|----------------------------|--------------|---------------------|
|                                                           | Without Donor<br>Restrictions | With Donor<br>Restrictions | Total        | Total               |
| <b>Public Support &amp; Revenue</b>                       |                               |                            |              |                     |
| Public Support                                            |                               |                            |              |                     |
| General Contributions                                     | \$ 1,774,212                  | \$ 936,720                 | \$ 2,710,932 | \$ 1,264,648        |
| Special Events                                            | 511,253                       |                            | 511,253      | 629,257             |
| In-Kind Contributions                                     | 5,000                         |                            | 5,000        | 22,250              |
| Board Contributions                                       | 51,272                        |                            | 51,272       | 24,855              |
| Total Public Support                                      | 2,341,737                     | 936,720                    | 3,278,457    | 1,941,010           |
| Revenue                                                   |                               |                            |              |                     |
| Government Grants                                         | 82,150                        |                            | 82,150       | -                   |
| Speaking Fees, Honorarium &<br>Other Programmatic Revenue | 82,039                        |                            | 82,039       | 7,409               |
| Investment Income                                         | 140,161                       |                            | 140,161      | 108,402             |
| Other                                                     | 38,805                        |                            | 38,805       | 76,714              |
| Total Revenue                                             | 343,155                       | -                          | 343,155      | 192,525             |
| Net Assets Released from Restriction                      | 720,523                       | (720,523)                  | -            | -                   |
| Total Public Support & Revenue                            | 3,405,416                     | 216,197                    | 3,621,613    | 2,133,535           |
| <b>Expenses</b>                                           |                               |                            |              |                     |
| Program Services                                          |                               |                            |              |                     |
| In-Kind                                                   | 5,000                         |                            | 5,000        | 22,250              |
| Other                                                     | 1,609,673                     |                            | 1,609,673    | 1,601,290           |
| Total Program Services                                    | 1,614,673                     | -                          | 1,614,673    | 1,623,540           |
| Supporting Expenses                                       |                               |                            |              |                     |
| Management & General                                      |                               |                            |              |                     |
| Other                                                     | 233,677                       |                            | 233,677      | 179,461             |
| Total Management & General                                | 233,677                       | -                          | 233,677      | 179,461             |
| Fundraising Expenses                                      | 167,192                       |                            | 167,192      | 118,850             |
| Total Supporting Expenses                                 | 400,869                       | -                          | 400,869      | 298,311             |
| Total Expenses                                            | 2,015,542                     |                            | 2,015,542    | 1,921,851           |
| Change in Net Assets                                      | 1,389,874                     | 216,197                    | 1,606,071    | 211,684             |
| Net Assets, Beginning of Year                             | 1,603,884                     | -                          | 1,603,884    | 1,392,200           |
| Net Assets, End of Year                                   | \$ 2,993,758                  | \$ 216,197                 | \$ 3,209,955 | \$ 1,603,884        |



**AMERICAN ASSOCIATION OF PEOPLE WITH DISABILITIES  
STATEMENT OF FUNCTIONAL EXPENSES**

|                             | <u>PROGRAM SERVICES</u>               |                                    |                    |                                         |                   | <u>TOTAL<br/>PROGRAM<br/>SERVICES</u> | <u>SUPPORTING SERVICES</u>          |                    | <u>2020 TOTAL</u> | <u>2019 TOTAL</u> |
|-----------------------------|---------------------------------------|------------------------------------|--------------------|-----------------------------------------|-------------------|---------------------------------------|-------------------------------------|--------------------|-------------------|-------------------|
|                             | <u>GALA/<br/>Leadership<br/>Award</u> | <u>External Affairs-<br/>Other</u> | <u>Internships</u> | <u>Public Policy &amp;<br/>Research</u> | <u>Employment</u> |                                       | <u>Management &amp;<br/>General</u> | <u>Fundraising</u> |                   |                   |
| Expenses                    |                                       |                                    |                    |                                         |                   |                                       |                                     |                    |                   |                   |
| Salaries                    | \$ 28,301                             | \$ 145,968                         | \$ 99,462          | \$ 27,388                               | \$ 27,665         | \$ 328,784                            | \$ 69,624                           | \$ 46,441          | \$ 444,849        | \$ 386,372        |
| Payroll Taxes               | 2,297                                 | 11,914                             | 8,084              | 2,228                                   | 2,254             | 26,778                                | 5,671                               | 3,787              | 36,236            | 31,007            |
| Benefits                    | 2,574                                 | 13,348                             | 9,057              | 2,497                                   | 2,525             | 30,001                                | 6,344                               | 4,242              | 40,587            | 40,775            |
| Professional Services       | 127,305                               | 200,864                            | 76,884             | 145,689                                 | 12,562            | 563,304                               | 61,291                              | 77,202             | 701,798           | 568,115           |
| Awards & Stipends           | 15,000                                | 52,500                             | 46,520             | -                                       | 3,000             | 117,020                               | 12,013                              | -                  | 129,033           | 241,500           |
| Bank Charges                | -                                     | -                                  | -                  | -                                       | -                 | -                                     | 14,598                              | 13                 | 14,611            | 14,021            |
| Books & Subscriptions       | 92                                    | 10,986                             | 972                | -                                       | 92                | 12,142                                | 2,889                               | -                  | 15,031            | 9,978             |
| Printing & Media Production | 3,324                                 | -                                  | -                  | -                                       | -                 | 3,324                                 | -                                   | -                  | 3,324             | 14,779            |
| Branding                    | -                                     | -                                  | -                  | -                                       | -                 | -                                     | -                                   | -                  | -                 | 1,010             |
| Contributions               | -                                     | 112,000                            | -                  | -                                       | -                 | 112,000                               | -                                   | -                  | 112,000           | 5,245             |
| Insurance/Taxes/Licenses    | 649                                   | 3,364                              | 2,283              | 629                                     | 636               | 7,562                                 | 1,643                               | 1,216              | 10,421            | 12,942            |
| IT Expenses                 | 186                                   | 6,195                              | 1,330              | 426                                     | 183               | 8,321                                 | 3,128                               | 5,278              | 16,726            | 13,668            |
| Depreciation/Amortization   | -                                     | -                                  | -                  | -                                       | -                 | -                                     | 3,972                               | -                  | 3,972             | 4,555             |
| Postage & Delivery          | -                                     | -                                  | -                  | -                                       | -                 | -                                     | 19                                  | -                  | 19                | 489               |
| Meetings/Conferences/Events | 173,995                               | 27,557                             | 18,144             | -                                       | 1,250             | 220,946                               | 2,715                               | 2,995              | 226,656           | 269,378           |
| Occupancy & Storage         | 15,436                                | 80,055                             | 54,320             | 14,974                                  | 15,144            | 179,929                               | 38,104                              | 25,443             | 243,477           | 257,814           |
| Supplies                    | -                                     | 405                                | 90                 | -                                       | -                 | 495                                   | 10,639                              | -                  | 11,134            | 5,288             |
| Telephone                   | 349                                   | 1,810                              | 1,228              | 339                                     | 342               | 4,067                                 | 989                                 | 575                | 5,631             | 6,235             |
| Travel                      | -                                     | -                                  | -                  | -                                       | -                 | -                                     | 37                                  | -                  | 37                | 38,680            |
| Total Expenses              | \$ 369,509                            | \$ 666,967                         | \$ 318,374         | \$ 194,169                              | \$ 65,654         | \$ 1,614,673                          | \$ 233,677                          | \$ 167,192         | \$ 2,015,542      | \$ 1,921,851      |

American Association of People with Disabilities  
Statements of Cash Flows

|                                                                                      | December 31,<br>2020 | December 31,<br>2019 |
|--------------------------------------------------------------------------------------|----------------------|----------------------|
| <b>Cash Flow From Operating Activities</b>                                           |                      |                      |
| Excess of Revenue or <Expenses>                                                      | \$ 1,606,071         | \$ 211,684           |
| Adjustments to reconcile net income to net cash<br>provided by operating activities: |                      |                      |
| Depreciation and Amortization                                                        | 3,972                | 4,555                |
| Realized and unrealized investment income                                            | (129,962)            | (108,402)            |
| Decrease (increase) unconditional promises to give                                   | 147,043              | (66,669)             |
| Decrease (increase) prepaid expenses                                                 | 26,620               | (7,295)              |
| Increase (decrease) accounts payable                                                 | (24,957)             | 41,882               |
| Increase (decrease) deferred rent                                                    | (24,666)             | (17,730)             |
| Change in NDLA Liability                                                             | 15,812               | (3,964)              |
| Change in Deferred Revenue                                                           | 34,080               | 216,667              |
| <b>Net Cash Provided By (Used in) Operating Activities</b>                           | <u>1,654,012</u>     | <u>270,729</u>       |
| <b>Cash Flow From Investing Activities</b>                                           |                      |                      |
| Net cash transfer of investments                                                     | -                    | (491,945)            |
| Net acquisitions of property and equipment                                           | (4,113)              | -                    |
| <b>Net Cash Provided By Investing Activities</b>                                     | <u>(4,113)</u>       | <u>(491,945)</u>     |
| <b>Cash Flow from Financing Activities</b>                                           |                      |                      |
| Net Security Deposit from Sublessee                                                  | (1,700)              | (1,000)              |
| <b>Net Cash Provided by Financing Activities</b>                                     | <u>(1,700)</u>       | <u>(1,000)</u>       |
| Net Increase (Decrease) in Cash & Equivalents                                        | 1,648,199            | (222,216)            |
| Cash & Equivalents - Beginning of Year                                               | <u>560,161</u>       | <u>782,377</u>       |
| Cash & Equivalents - End of Year                                                     | <u>\$ 2,208,360</u>  | <u>\$ 560,161</u>    |

## **NOTE 1 -SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

### **A. Organization**

The American Association of People with Disabilities (AAPD) is a convener, connector, and a catalyst for change, increasing the political and economic power of people with disabilities. The Organization was incorporated May 31, 1995 under the laws of the District of Columbia and is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code.

### **B. Basis of presentation**

The financial statements of AAPD have been prepared in accordance with U.S. generally accepted accounting principles ("US GAAP"), which require AAPD to report information regarding its financial position and activities according to the following net asset classifications:

**Net assets without donor restrictions:** Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of AAPD's management and the board of directors.

**Net assets with donor restrictions:** Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of AAPD or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities.

### **C. Revenue Recognition**

Contributions received and unconditional promises to give are measured at their fair value and are recognized when cash or an unconditional promise to give has been received. Contributions for the internship program in the following year are recorded as deferred revenue until the year of the program to which the contribution relates, since there is a significant risk of forfeiture if the program does not occur.

### **D. Investments**

It is the Organization's policy to record investments in equity securities with readily determinable fair values and all investments in debt securities at fair value. To adjust the carrying value of these investments, the change in fair market value is included as a component of investment return on the statement of activities.

### **E. Contributed Services**

Objectively measured contributed services are reflected in the financial statements as both a contribution and expense. Donated services of \$5,000 and \$22,250 were received and recorded for the years ended December 31, 2020 and 2019, respectively.

Management believes that these estimates of such expenditures provide a reasonable basis for recording off-setting in-kind contributions and expenses. The recording of in-kind contributions and donations has no net impact on the reported change in net assets.



## **NOTE 1 -SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

### **F. Depreciation**

Furniture, fixtures and equipment are carried at cost. Depreciation of furniture, fixtures and equipment is provided using the straight line method over the useful life of 5-10 years. Depreciation expense was \$3,972 and \$4,555 for the years ended December 31, 2020 and 2019, respectively.

### **G. Cash Equivalents**

The Organization considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

### **H. Description of Programs**

AAPD Leadership Awards Gala and AAPD Paul G. Hearne Emerging Leader Awards- The AAPD Leadership Awards Gala held for the first time in 2002 is an annual forum that pays tribute to disability community leaders, brings together highly diverse constituents, and promotes advocacy. Attendees from around the country include members of the disability community, other key civil rights advocates, the media, corporate representatives, state government and election officials, Members of Congress, Administration representatives and other policymakers. The AAPD Paul G. Hearne Emerging Leader Awards are cash gifts of \$7,500 each awarded annually to people with disabilities who are emerging leaders in their fields and have positive visions for the disability community. Each prior awardee is now using their award to further their work nationally to improve the lives of all people with disabilities.

External Affairs - The organization's work and achievements are continually highlighted to community members, partners, supporters, and legislators. AAPD achieves this goal by creating high quality digital content through print, social, and online media; as well as creating visual content, such as video productions and dynamic graphics. AAPD's website features a monthly newsletter called the Disability Download which serves as an ongoing medium for community outreach. The Disability Rights Storytellers Fellowship provides the opportunity for individuals with disabilities to learn and apply skills in digital media storytelling and disability advocacy.

The REV UP Campaign aims to increase the political power of the disability community while also engaging candidates and the media on disability issues. REV UP stands for Register! Educate! Vote! Use your Power! Full political participation for Americans with disabilities is a top priority. AAPD works with state and national coalitions on effective, non-partisan campaigns to eliminate barriers to voting, promote accessibility of voting technology and polling places; educate voters about issues and candidates; promote turnout of voters with disabilities across the country; engage candidates and the media on disability issues, and protect eligible voters' right to participate in elections.

AAPD serves as the fiscal agent for the National Disability Leadership Alliance. The National Disability Leadership Alliance (NDLA) is a national cross-disability coalition that represents the authentic voice of people with disabilities. NDLA is led by 18 national organizations run by people with disabilities with identifiable grassroots constituencies around the country.

The NDLA steering committee includes: ADAPT, the American Association of People with Disabilities, the American Council of the Blind, the Association for Programs for Rural Independent Living, the Autistic Self Advocacy Network, the Hearing Loss Association of America, Little People of America, the National Association of the Deaf, the National Coalition for Mental Health Recovery, the National Council on Independent Living, the National Federation of the Blind, the National Organization of Nurses with Disabilities, Not Dead Yet, Self Advocates Becoming Empowered, Autistic Women & Nonbinary Network, Paralyzed Veterans of America, DREDF and the United Spinal Association.



## **NOTE 1 -SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

Employment - Disability Mentoring Day (DMD) is a large-scale national effort coordinated by AAPD to promote career development for students and job-seekers with disabilities through hands-on career exploration and ongoing mentoring relationships. The Disability Equality Index (DEI) is a national, transparent benchmarking tool that offers major employers the opportunity to receive an objective score on their disability inclusion policies and practices and identify avenues for continued improvement. It is also intended to help build a company's reputation as an employer of choice. The tool is a joint project with Disability:IN.

AAPD Summer Internship Program – Since 2002, the AAPD Summer Internship Program has developed the next generation of leaders with disabilities and offered host employers access to a talented, diverse workforce. The program provides college students, graduate students, law students, and recent graduates with all types of disabilities with paid 10-week summer internships in Congressional offices, federal agencies, non-profit and for-profit organizations in the Washington, DC area. In 2020, due to concerns related to the COVID-19 pandemic, AAPD pivoted from an in-person program to a virtual program. AAPD engaged students with disabilities and recent graduates with disabilities in a Disability Advocacy Certificate Program. Each intern is matched with a mentor who will assist them with their career goals. AAPD provides the interns with a stipend, funding for technology, as well as other career resources and networking opportunities.

NBCUniversal Tony Coelho Media Scholarship - The NBCUniversal Tony Coelho Media Scholarship offers eight scholarships to 2nd year associate students; undergraduate sophomores, juniors, and seniors; and graduate students with disabilities who are pursuing communications or media-related degrees. Each recipient receives \$5,625 for tuition and fees at their college or university.

Public Policy and Research – AAPD's staff work on national disability policy issues and disability related research projects that advance the goals of the Americans with Disabilities Act: healthcare and related services, employment that leads to greater economic self-sufficiency, community integration & housing. These public policy and research issues include, but not limited to, telecommunications and technology, healthcare, employment, bioethics, housing and transportation. AAPD holds a monthly Technology Forum that serves as a strategic meeting of national disability advocacy organizations and representatives from the technology industry with a mission to holistically drive and accelerate innovations to advance the interests of underrepresented groups. The accessibility of various technologies, devices, and applications continues to be an essential part of the forum's deliberations.

We Will Ride Coalition - AAPD (serving as organizer and convener), Disability Rights Education and Defense Fund, National Council on Independent Living, Paralyzed Veterans of America, and United Spinal Association are the founding members of the We Will Ride Coalition. The Coalition works to increase the accessibility of autonomous vehicles in both the near and long term. They do this by working with representatives of the automobile industry and other entities involved in the planning and deployment of autonomous vehicles on public roads. Led by AAPD, the Coalition meets monthly.

### **I. Income Taxes**

The Organization is exempt from federal income taxes under Internal Revenue Code Section 501(c)(3) except on gross income from an unrelated trade or business of \$1,000 or more. For the years ended December 31, 2020 and 2019, no provision for income taxes is required, as the Association had no unrelated business income.

## NOTE 1 -SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

The Organization has adopted the authoritative guidance relating to accounting for uncertainty in income taxes included in Financial Accounting Standards Board Accounting Standards Codification Topic 740, Income Taxes. These provisions provide consistent guidance for the accounting for uncertainty in income taxes recognized in an entity's financial statements and prescribe a threshold of "more likely than not" for recognition and derecognition of tax positions taken or expected to be taken in a tax return. The Organization evaluated its uncertainty in income taxes for the years ended December 31, 2020 and 2019 and determined that there were no matters that would require recognition in the financial statements or that may have any effect on its tax-exempt status.

The Federal Form 990, Return of Organization Exempt from Income Tax, is subject to examination by the Internal Revenue Service, generally for three years after it is filed.

### J. Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

### K. Subsequent Events

AAPD evaluated subsequent events for potential required disclosures through December 8, 2021, which is the date the financial statements are available to be issued. In September 2021, AAPD terminated its office space lease, the impacts of which are detailed in Note 8.

## NOTE 2 -LIQUIDITY AND AVAILABILITY

The following represents AAPD's financial assets at December 31, 2020 and 2019:

| Financial assets at year end:                                                       | 2020               | 2019                |
|-------------------------------------------------------------------------------------|--------------------|---------------------|
| Cash and cash equivalents                                                           | \$2,208,360        | \$ 560,161          |
| Contributions receivable                                                            | 120,000            | 267,043             |
| Investments                                                                         | 1,403,927          | 1,273,965           |
|                                                                                     | <u>3,732,287</u>   | <u>2,101,169</u>    |
| Less amounts not available to be used within on year:                               |                    |                     |
| Net assets with donor restrictions                                                  | 216,197            | -                   |
| Board designated reserve fund                                                       | 410,479            | 368,142             |
|                                                                                     | <u>626,676</u>     | <u>368,142</u>      |
| Financial assets available to meet general expenditures over the next twelve months | <u>\$3,105,611</u> | <u>\$ 1,733,027</u> |

AAPD's goal is generally to maintain financial assets to meet 9 months of operating expenses (approximately \$1.3M). As part of its liquidity plan, excess cash is invested in short-term investments, including money market accounts, bonds, and certificates of deposit.



### NOTE 3 -BOARD DESIGNATED NET ASSETS

The Paul G. Hearne Memorial Fund consists of donations made to AAPD in memory of its cofounder Paul G. Hearne, who passed away in May, 1998. It was the Board's intention to have this Fund become the start of an endowment for the Organization and designated \$23,144 for this purpose. The Board also designated \$80,000 in 2005 to be set aside as a reserve fund.

In September 2006, the Organization adopted a Reserve Account Policy Statement. The policy states the following: If there is an operating surplus over \$100,000 post audit, 20% of the surplus amount will be allocated to the reserve account; if the operating surplus is less than \$100,000 post audit, 10% of the surplus amount will be allocated to the reserve account. In 2020 and 2019, \$42,337 and \$46,738 was added to the reserve account, respectively, based on the operating surplus in each of the preceding years. In 2021, \$321,214 will be added to the reserve account based on the 2020 operating surplus as reported in these financial statements. The balance in the fund as of December 31, 2020 and 2019 was \$410,479 and \$368,142, respectively.

### NOTE 4 -INVESTMENTS

The components of the investments are as follows:

| Corporate stocks and mutual funds | <u>2020</u>  | <u>2019</u>  |
|-----------------------------------|--------------|--------------|
| Cost                              | \$ 1,226,520 | \$ 1,193,180 |
| Market                            | \$ 1,403,927 | \$ 1,273,965 |

Composition of investment revenue is as follows:

|                                      | <u>2020</u>       | <u>2019</u>       |
|--------------------------------------|-------------------|-------------------|
| Unrealized Investment Gains/(Losses) | \$ 116,243        | \$ 88,966         |
| Realized Investment Gains/(Losses)   | -                 | (5,022)           |
| Dividend and interest income         | 23,918            | 24,458            |
| Total Income                         | <u>\$ 140,161</u> | <u>\$ 108,402</u> |

### NOTE 5 - FAIR VALUE MEASUREMENTS

AAPD follows the Codification topic, Fair Value Measurements. The Codification applies to all assets and liabilities that are being measured and reported on a fair value basis. The Codification requires disclosure that establishes a framework for measuring fair value of GAAP, and expands disclosure about fair value measurements. The Codification enables the reader of the financial statements to assess the inputs used to develop those measurements by establishing a hierarchy for ranking the quality and reliability of the information used to determine fair values.

The Codification requires that assets and liabilities carried at fair value will be classified and disclosed in one of the following three categories.

- Level 1: Quoted market prices in active markets for identical assets or liabilities
- Level 2: Observable market based inputs or unobservable inputs corroborated by market data
- Level 3: Unobservable inputs that are not corroborated by market data



## NOTE 5 - FAIR VALUE MEASUREMENTS (CONTINUED)

The estimated fair values of AAPD's short-term financial instruments, including receivables and payables arising in the ordinary course of operations, approximate their individual carrying amounts due to the relatively short period of time between their origination and expected realization. In determining the appropriate level, AAPD performs a detailed analysis of the assets and liabilities that are subject to fair value measurements.

The table below presents the balances of assets and liabilities measured at fair value on a recurring basis by level within the hierarchy:

| <b>Assets</b>                   | <b>Level 1</b> | <b>Level 2</b> | <b>Level 3</b> | <b>2020<br/>Total</b> |
|---------------------------------|----------------|----------------|----------------|-----------------------|
| Corporate Stocks & Mutual Funds | \$1,403,927    |                |                | \$1,403,927           |
| Total Assets                    | \$1,403,927    |                |                | \$1,403,927           |

| <b>Assets</b>                   | <b>Level 1</b> | <b>Level 2</b> | <b>Level 3</b> | <b>2019<br/>Total</b> |
|---------------------------------|----------------|----------------|----------------|-----------------------|
| Corporate Stocks & Mutual Funds | \$1,273,965    |                |                | \$1,273,965           |
| Total Assets                    | \$1,273,965    |                |                | \$1,273,965           |

Corporate stocks and mutual funds are classified as Level 1 instruments as they are actively traded on public exchanges.

## NOTE 6 – RETIREMENT PLAN

Effective September 1, 1997, the Organization sponsors a contributory defined contribution retirement plan. All full time employees are eligible to participate in the plan. Employees who elect to participate contribute 5% of their annual salary, and the Organization contributes an amount equivalent to 5% of the participant's annual salary. The Organization made contributions of \$16,146 and \$15,053 to the plan for the years ended December 31, 2020 and 2019 respectively.

## NOTE 7 – FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing programs and other activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated across programs. Such allocations are determined by management using percentages of staff time dedicated to each program, weighted by salaries.

## NOTE 8 - LEASE COMMITMENT

The Organization leased office space at 2013 H Street, NW, 5<sup>th</sup> Floor, Washington, DC. The original lease term was set to expire March 2022 but in September 2021, the Organization negotiated an early termination of the lease. The Organization did not sign a lease for new office space and all staff now work remotely.

**NOTE 8 - LEASE COMMITMENT (CONTINUED)**

Total rent expense incurred for the years ending December 31, 2020 and 2019 was \$243,477 and \$250,547, respectively. Future minimum rental commitments through the termination of the 2013 H Street, NW lease are as follows:

| <u>Year</u> | <u>Amount</u> |
|-------------|---------------|
| 2021        | \$ 199,262    |

The Organization sublet offices in its space during 2020 and 2019 and collected \$35,400 in 2020 and \$71,600 in 2019 of rental income as a result of this.

**NOTE 9 – PAYCHECK PROTECTION PROGRAM LOAN**

On May 4, 2020, the Organization received loan proceeds in the amount of \$82,150 under the Paycheck Protection Program ("PPP"), established as part of the Coronavirus Aid, Relief and Economic Security Act ("CARES Act") and administered by the Small Business Administration. PPP loans are eligible for forgiveness of up to 100% of the loan if the proceeds are used for qualifying expenses and upon meeting certain requirements. The Organization is accounting for the proceeds as a conditional contribution under FASB ASC 958-605 Not-for-Profit Entities - Revenue Recognition Under this guidance, the loan forgiveness is recognized as contribution revenue as the conditions of forgiveness are substantially met. The Organization received confirmation on December 22, 2020 by Congressional Bank that it was approved for full forgiveness. The loan proceeds have been recognized on the Statement of Activities as Government Grants.